PRESS RELEASE

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QUIT WALKING AWAY FROM COMMISSIONS!

- You have listings you can't take
- Listings expiring unsold
- Sellers stuck on price
- Buyers (or properties) that don't qualify
- An escrow falling apart
- Especially on jumbo residential or commercial

Become an Owner Financing Expert, or hire one:

NO RISK TRIAL <u>www.CanYouSaveMyDeal.com</u>

You most likely have several myths in your head about owner financing: it's risky, my seller won't be able to get cash, it's **hard for me to get paid!** Even if you know a lot about owner financing . . .

If you don't regularly buy and sell notes, then you don't know how to create a note that's worth maximum value on the secondary market, because things are changing all the time.

When a seller offers terms, they can **still walk away with cash.** If I'm involved in the underwriting process, notes can often be created and immediately sold. There are many ways to use notes and private money to meet client objectives.

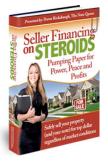
Make Money Referring Notes!



"I need to fire my Realtor. They don't know anything about seller financing! Why didn't they tell me about it? I've been hanging out on the market for 18 months!"

What you don't know about notes and owner financing is hurting you AND your clients. If you're NOT an Owner Financing Expert, I guarantee you are leaving commissions (and other profits) on the table. Can you really afford to do that?

I have sellers who carried paper when they sold their property or business, and now they're UPSET because they are trying to sell their note and having to take a MASSIVE DISCOUNT because their agent didn't know how to properly engineer the transaction.



HELP YOUR CLIENTS DEFER CAPITAL GAINS

Besides being a great way to help get properties sold quickly and easily for the highest possible price in today's market, seller financing strategies are often used for estate planning purposes. They can create hassle-free income for retirement.

Owner financing, the installment sale, helps investors defer capital gains.

The <u>Deferred Sales Trust</u> is a powerful tool to help your clients defer capital gains without an exchange, and is becoming increasingly popular for clients with highly appreciated assets, and/or assets that are hard to exchange. It is also a way for you, as a real estate professional, to create passive income.